AASHTOWare Program Benefits

Standing Committee on Highways
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Tom Cole, Idaho DOT
AASHTO Special Committee on Joint Development
AASHTOWare - Fast Facts

- Enables us to cooperatively develop software by pooling financial resources and engineering expertise
- Single largest AASHTO Technical Service Program
- All 50 state DOT member agencies license one or more AASHTOWare products
- New development accomplished through projects with funding from solicitations
- On-going support & maintenance funded through annual license fees
Why should we be loyal to AASHTOWare?

- We have similar needs
- Shared investment = great economy of scale
- We define our requirements – manage entire process
- We determine our own license fees!
- Software produced is customizable for specific deployment situations
- Consistent with industry best practices and AASHTO standards
- Non-profit operation
- It’s OUR technical service program!
Why should we be loyal to AASHTOWare?

It’s really all about the process and the people...
Managed by DOTs for DOTs

AASHTO Board of Directors

Executive Committee

AASHTOWare Project Office Staff

Special Committee on Joint Development

Technical & Application Architecture Task Force

AASHTOWare Product Task Forces

AASHTOWare Development Task Forces

Technical Review Teams (TRTs) Technical Advisory Groups (TAGs)

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AASHTOWare Product User Groups

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Member Agency Involvement

300+ volunteers!
Where does the money go?

FY 2014 Budgeted Expenditures = $40.6 Million

- Professional Services: 88.6%
- Overhead: 1.8%
- Salary: 1.6%
- Benefits: 1.0%
- Travel: 1.7%
- Office Supplies: 0.2%
- Meetings: 0.4%
- Legal Services: 0.2%
- Other: 0.1%
- Capitalization: 4.5%
- Other: 0.1%
Plain and simple... if we all did this, nothing would be developed, and major technical upgrades would be impossible.
Why should I contribute to new development?

- The needs expressed in every solicitation come from our own task forces.
- Solicitations for new development / major upgrades keep annual license fees down.
- Participants get a voice at the table – input into design decisions and product directions.
Which agencies are funding new development?

- **$0**: DC, MA, NV, NH, PR, RI, UT, VT, WA, WV (10 agencies)
- **up to $100 K**: AK, AZ, AR, DE, HI, IN, DS, ME, NC, ND, PA, SD (12 agencies)
- **$100K to $500K**: AL, CA, CO, CT, ID, IL, MD, MS, MO, NJ, NM, WY (12 agencies)
- **$500K to $1 M**: FL, MT, OR, SC, TN (5 agencies)
- **$1M to $2M**: GA, KY, LA, MN, NE, NY, OH, OK, TX, VA, WI (11 agencies)
- **$2M**: IA, MI (2 agencies)

Six separate software solicitations since 2006, combined valued over $29.3 million.
Why do smaller states pay the same as larger states?

- Investment and results are equal – Everyone gets the same deliverable(s) from development.

- License fees cover support and maintenance; Everyone entitled to the same level of service for equal cost.

- **Specific** deployment considerations *that vary state to state* – like customization, training, etc. handled separately -- outside of license fees, thru contract, or optional Service Units.
The Current AASHTOWare Product Set
Coming Soon

- e-NEPA
- Web ODA
  (Outdoor Advertising Sign Management)